



## **What Counsel and Clients Say About Alex Polsky's Mediation Style and Skills**

"Thank you for your evenhandedness at the arbitration."  
**Alex Weiss, Esq.**

"Unlike other mediators, Mr. Polsky does not give up, he hangs in there and keeps the process going even when others would expect an impasse he gets the job done."

**Robert Hubbell, Esq.**  
**Morrison & Foerster LLP**  
Los Angeles, CA

"Mr. Polsky, your sensitivity to my family's horrible loss, and your unbiased communication of the risks of trial, allowed us to see the wisdom of settlement. Thank you."

**Comment from plaintiff after settlement of wrongful death case**

"Thank you for taking the time to drive to my home on a Saturday to mediate what might have been an explosive situation. Your calmness and ability to listen to both sides to assist us in reaching an amicable solution was a supreme effort... My humble thanks for your expertise."

**Thank-you note from plaintiff after mediation of construction defect case**

"Your reputation as a hard working settlement judge was definitely confirmed by your efforts in this case."

**Herbert Hafif, Esq.**  
Claremont, CA

"Thank you for an outstanding job in settling (case name). You handled the (product liability/death by decapitation) matter in an outstanding fashion."

**David Berglund, Esq.**  
**Berglund & Johnson**  
Woodland Hills, CA

"I do not believe this matter would have settled without your assistance."

**Ronald Darling, Esq.**  
**Darling & Risbrough LLP**  
Irvine, CA

"You have a reputation as a closer who is not afraid to get down to business in construction defect cases and get the job done."

**Kenneth Kasdan, Esq.**  
**Kasdan Simonds Weber & Vaughan LLP**  
Irvine, CA

"Mediator Alex Polsky was fantastic! "

**Charles C. McKenna, Esq.**  
**Wright, Finlay & Zak**  
Newport Beach, CA

I wish to express the appreciation I feel for the extremely professional, efficient and friendly manner in which this mediation was conducted. Feel free to use my name as an attorney who feels that Alex Polsky not only gets things done, but also does them in a way that is positive and constructive.

**Perry Irvine, Esq.**  
Palo Alto, CA

"You brought such an ease and true concern in imparting much needed and practical insight."

**Angela Pickett, Esq.**  
Long Beach, CA

"Your hard work and constructive efforts were instrumental in bringing this litigation to a successful conclusion for both sides."

**Henry Zangwill, Esq.**  
**Anderson, McPharlin & Connors LLP**  
Los Angeles, CA

"A party lied [during non binding arbitration] and when confronted with it, Mr. Polsky called a time-out. I thought this was very sensitive of him. Mr. Polsky's handling of [the witnesses'] distress was very good."

**Pauline White, Esq.**  
Monrovia, CA

"We very much appreciated Mr. Polsky's willingness to conduct a late evening session followed by a Sunday session. With his help, we got the case settled. "

**David Hochner, Esq.**  
**Rutan & Tucker**  
Costa Mesa, CA

"Very good result on a hard case. Excellent settlement abilities. "

**W.O. Robinson, Esq.**  
**ArrowPoint Capital**  
Los Angeles, CA

"As usual, excellent service!"

**Randall Koenig, Esq.**  
**Koenig Jacobsen, LLP**  
Irvine, CA

"Mr. Polsky was one of the finest members of JAMS [and other mediation/arbitration services] I have encountered in many years. His demeanor, knowledge and attitude were excellent. The parties felt they had their day."

**Richard Potts, Esq.**  
Phoenix, AZ

"Mr. Polsky was capable, professional and courteous."

**William Caplan, Esq.**  
Costa Mesa, CA

"Mr. Polsky was the best mediator I have ever had experience with in this area."

**Ben Schuck, Esq.**  
Santa Paula, CA

"Mr. Polsky is one of the best mediators I have worked with in my 20 years of practice."

**David S. White, Esq.**  
Los Angeles, CA

"The arbitrator was one of the best I have ever utilized."

**Ken Steelman, Esq.**  
Irvine, CA

"Mr. Polsky is very effective."

**Madelyn Enright, Esq.**  
**Murtaugh Meyer Nelson & Treglia LLP**  
Irvine, CA

"Alex is an outstanding mediator. Most sitting judges could learn a thing or two from him."

**Jeffrey C. Metzger**  
Laguna Hills, CA

"Mr. Polsky presents a welcomed approach to arbitration. In addition to hearing and reviewing all briefs, evidence and argument needed for determination on the issues, he worked with the parties in an effort to produce a settlement."

**Unsigned letter from attorney**

"Mr. Polsky graciously rescheduled the mediation at no cost to accommodate an emergency and then worked hard to produce a settlement."

**Todd Crutch, Esq.**

**Fonda & Fraser LLP**

Glendale, CA

"Mr. Polsky was fair, professional and courteous."

**Adam Siegler, Esq.**

**Greenberg Traurig**

Santa Monica, CA

"I was especially pleased with the way Mr. Polsky communicated with my clients and explained issues to them. He is a good teacher." (Ref: Complex business mediation)

**Mark Fredrick, Esq.**

Santa Ana, CA

"Alex did a great job most importantly explaining the insurance issues and listening to the client's personal trauma."

**Colin Barr, Esq.**

**Orbach & Huff LLP**

Los Angeles, CA

"Alex is one of the most effective mediators with whom I have ever dealt."

**Carol Burney Lewis**

**Meserve, Mumper & Hughes LLP**

Los Angeles, CA

"You will always be indelibly etched in my mind for your sensitivity and all you have done to help me end this horrible experience."

**Plaintiff following settlement of employment dispute**

"We wish to express our sincere appreciation for your efforts in successfully mediating the matter last week. We applaud your uncommon perseverance during a most difficult session."

**K. Stephen Powers**

Chattanooga, TN

"Thank you again for all of your assistance in helping us to resolve the xxx case. Your experience and patience in mediating the matter, when the parties were essentially polarized following our initial failed mediation before another mediator, helped both sides avoid a lengthy and expensive trial." (Ref: Serious injury mediation)

**Kara Pape, Esq.**

**Schaffer, Lax, McNaughton & Chen**

Los Angeles, CA

"Mr. Polsky was an excellent mediator. The session was effective with sensitivity to personal issues." (Ref. Employment mediation)

**Rachelle Singer, Esq.**

**Smith, Silbar, Parker & Woffinden, LLP**

Irvine, CA

"In the face of adversity, you did not give up, stayed true to your client (a fair settlement) and came up with a creative solution. Thanks!" (Ref: Complex construction defect special master and mediation)

**Kenneth Kasdan, Esq.**

**Kasdan Simonds Weber & Vaughan LLP**

Irvine, CA

"Thank you for your persistence in helping us reach a successful resolution of this matter. Once settlement was achieved with a majority of the (parties) the court put us in an awkward position where we were forced to consider re-negotiating (past) settlements. You were an oak, and stood firm. Again we succeeded where your predecessor failed, and this is another testament to your superior skills." (Ref: Complex construction defect special master and mediation)

**Doug Stewart**

**Farmer's Insurance**

"My family and I appreciate the expediency in which you handled the case. We wish you a healthy, happy and prosperous future." (Ref. Products liability mediation)

**B. J. Hagen**

**Houston, TX**

"Mr. Polsky is a mediator of the highest competence, and his outstanding professionalism in conducting mediations is a credit to JAMS and to the legal profession."

**Jon Kodani, Esq.**

Santa Monica, CA

"While it may seem like arbitration and mediation are old news, Alexander Polsky and Deborah David, of JAMS in Los Angeles, presented updated information and new techniques to help claim professionals become more successful in this area of the industry."

**Insurance Weekly magazine commenting on a program delivered at the CA Combined Claims Conference**

"You have done in one day what 4 other mediators were unable to accomplish in over 25 sessions. The court is indebted to you for your efforts and creativity."

**Honorable Joan Ettinger, Riverside County Superior Court, upon learning that the major component of a case with over 30 parties and a two year time estimate had been resolved in one specially designed mediation**

"On behalf of my client and myself I would like to thank you for your service as a mediator in the above referenced matter. You may wish to know that, in each of the three occasions where you served as mediator on a case wherein I served as counsel for one of the parties, you settled the case. This includes the case where you were taken to the hospital. Your professionalism and expertise are greatly appreciated." (Ref: Serious injury mediation)

**Earl R. Wallace, Esq.**

**Ruzicka & Wallace, LLP**

Irvine, CA

"It was purely because of your excellent professional help that the case was settled." (Ref: International business partnership dispute and trade infringement claim)

**Rachel Moorhead**

London, U.K.

"Thank you for your hard work. It was a pleasure to finally get to work with you. Your name has been 'bandied' about on our employment lawyer listserv as people post inquiries and you always received great reviews. My client felt very comfortable with you and commented that you had a nice, calming style; he also appreciated your honest feedback and felt he could trust you. Those are the types of qualities, along with your legal experience to back you up, which help to make you a great mediator." (Ref: Complex employment mediation)

**Michelle Reinglass, Esq.**

Orange County, CA

"Thank you for your efforts in resolving the above-entitled case. Quite frankly, I did not feel that this action would settle without your assistance. Again, thank you for your professionalism."

**Joseph A. Shuff, III, Esq.**

**Shuff Law Firm**

Santa Ana, CA

"I was extraordinarily pleased with Mr. Polsky's analysis, effort and perseverance toward attempting to resolve the above referenced matter. Further, his suggestion to meet at lunch with defense counsel was innovative and assisting in developing a rapport, which made final discovery easier as well as eventual settlement." (Ref: Complex business mediation)

**Jonathan Weber**

Los Angeles, CA

"Please forgive the delay in writing you this much-deserved 'thank you' for the outstanding job you did on this Mediation. ... Had you not persuaded the defendants to disclose the 11th hour adverse testimony on the Fire Captain, it would most likely have been a disaster for us at trial. Again, our sincere thank you for a job well done." (Ref: Severe Burn case)

**John C. Adams III**

**Hunt & Adams**

Santa Ana, CA

"I've been doing this for more than 20 years and I have never seen a mediator take such a personal interest in a case as you have in this one. Mike King has said you're the best. He is right. Thanks for your help." (Ref: Habitability class action mediation)

**Grant Riley**

**Riley & Associates**

Los Angeles, CA

"I look forward to your involvement in the matter and welcome the proactive manner you use in undertaking pre-mediation telephone discussions." (Ref. Employment mediation)

**Jeffrey Gordon**

Los Angeles, CA

"Thank you for all your hard work and extra time. It's refreshing to know that some mediators put in extra time to get a deal done without looking at the 'clock.' Kudos to you and your entire staff... "

**Reza Mirroknian Esq.**

Los Angeles, CA

"Thank you, Alex: This was one of the most difficult cases on every level that I have had in many years. I thought your work was excellent. I appreciate (d) your constructive comments."

**Howard Kornberg, Esq.**

Los Angeles, CA

"Thank you for all your assistance in this case. It was one of the more challenging cases I have dealt with, which I consider right in 'the Polsky zone.' Meaning, when people tell me they have complex cases, or cases with many moving parts, you are always my first recommendation. Thank you."

**Matthew McNicholas, Esq.**

**McNicholas & McNicholas LLP**

Los Angeles, CA

"Your style and realistic approach made the day relatively enjoyable despite difficult dynamics. While it's distasteful to pay anything under the circumstances, and it would have been a fun trial, you are right that from an economic perspective the settlement was the right thing to do. We'll talk again soon. Regards."

**Vincent J. Davitt, Esq.**

Murphy Rosen & Meylan LLP

Santa Monica, CA

"You did a fantastic job with this (difficult) case. "

**Victoria Ersoff**

**Wood Smith Henning & Berman LLP**

Los Angeles, CA

"Alex, you did a great job, you are a terrific study!"

**Richard Bridgford, Esq.**

**Bridgford & Gleason**

Aliso Viejo, CA

"What they say about you is true—you get results!"

**Sean McGee, Esq.**

Irvine, CA

"...you were masterful. I look forward to using your skills in the future. "

**Steven Maslauski, Esq.**  
**Kirtland & Packard LLP**  
El Segundo, CA

"Thank you so much for your professional and outstanding assistance!"

**M. Kelly Tillery, Esq.**  
**Pepper Hamilton LLP**  
Philadelphia, PA

"As always, you managed to make things come together with a good result for all parties. Your considerable talent and personality makes it a pleasure working with you. I enjoyed our off case conversations and look forward to the next mediation....You are one of the hardest working guys I know. I wish you would slow down just a bit. Not so much you don't have time for our mediations, though.

**Charles Arnold**  
**Arnold & Arnold Marine Loss Adjusters**