

Q&A

Gregory P. Miller, Esq.

Q. Can you tell us a little bit about your practice before you joined JAMS?

A. I began my legal career in the U.S. Navy Judge Advocate General Corps. I was both a prosecutor and defense counsel during my three years of service. After that, I joined the U.S. Attorney's Office in Philadelphia and eventually became the chief of the Criminal Division. I handled high-profile cases in the areas of health care and insurance fraud. Then I entered private practice, first with a small firm, where I represented clients in the mass torts and insurance areas. Then I opened my own firm, where I continued to work on insurance cases and began handling securities cases. Finally, I joined a major Philadelphia firm, where I managed large commercial disputes, many of which were arbitrated.

Q. What can you tell us about your settlement style, process and/or philosophy? How do you handle difficult personalities?

A. I ask the parties to submit information that they believe will be helpful to me. My approach is to learn as much as I can about the issues in the matter, and I expect the parties to be prepared to justify and/or defend their positions. I seldom place a value on a case; I prefer that the parties arrive at a value they believe is appropriate. Consequently, I don't handle a lot of mediations, but the ones I have handled involve disputes in complex areas such as securities and insurance coverage.

Q. What types of cases are you particularly interested in handling?

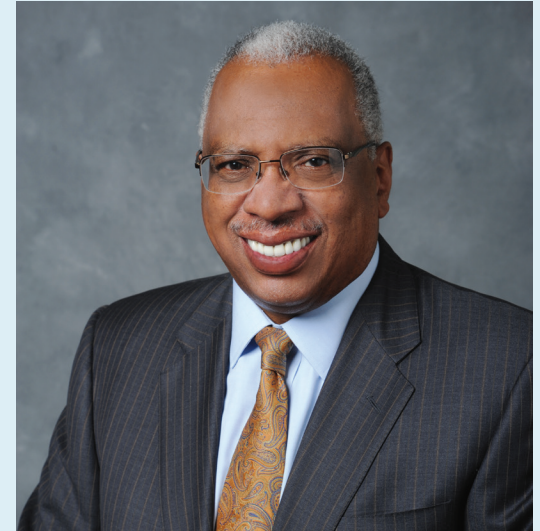
A. I believe we are in a transformative period in the financial markets. I enjoy helping parties deal with disputes that arise in this ever-changing industry.

Q. What was one of the more interesting cases you were involved in, either in ADR or litigation?

A. I have enjoyed the arbitrations I have handled in the securities and cryptocurrency areas. The attorneys, without exception, are highly skilled and knowledgeable. The issues are challenging, and the applicable case law is developing in real time.

Q. What influenced you to pursue a career in law?

A. I can't say anything in particular influenced me to pursue a career in law. But after many years, I am glad I chose this path. Every new matter exposes me to new areas and new people. So I am constantly learning and growing.



OFF THE RECORD

Q. If you had not become a lawyer, what career do you think you would have pursued?

A. My first love is music; I briefly flirted with pursuing a career in music. I was a singer and played the trombone too, but my parents weren't having it, so it was off to college and law school.

Q. When you are not at work, what do you enjoy spending your time doing?

A. After 40 years of an active and, at times, all-consuming legal career, I am enjoying spending time with my wife for 47 years and my two children and three grandchildren. I am also an avid cook and awful golfer. Finally, I am blessed with a circle of friends with whom, prior to the pandemic, I traveled extensively.



Q. What are some interesting facts about you that people would be surprised to learn?

A. I was raised in a small farming community in Ohio and never ventured more than 10 miles from my hometown until I left for law school at age 22. During those 22 years, I engaged in such exciting activities as donkey basketball and cow chip throwing (see "Cow Chip 2016 Highlights" on YouTube). Some say my cow chip-throwing prowess contributed to my success as a trial lawyer.



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